

Helping your business

Take advantage of the cloud

To be competitive, a business needs to be productive, and in this digital age that means using the most efficient tools for the job, with an engaged, motivated workforce. It also means ensuring that data, applications, assets, and users remain secure.

We've been in the cloud for over 20 years, supporting businesses with

- The office tools to be productive
- The security solutions to stay secure
- Developing an IT infrastructure to meet the demands of today's competitive business world.



You may know the product you want. You might want advice on finding the right product to meet your needs. Wherever you are with IT, we're here to help.

What we do

Over the 20+ years we've been in the cloud, technology has continued to evolve and develop, and at Cobweb, we're committed to growing with the technology.

Most importantly, we work with you, to ensure that your IT services

- Meet your individual need
- Help you to improve productivity and business security
- Is cost effective
- Delivers the level of support and/or managed service to suit you.

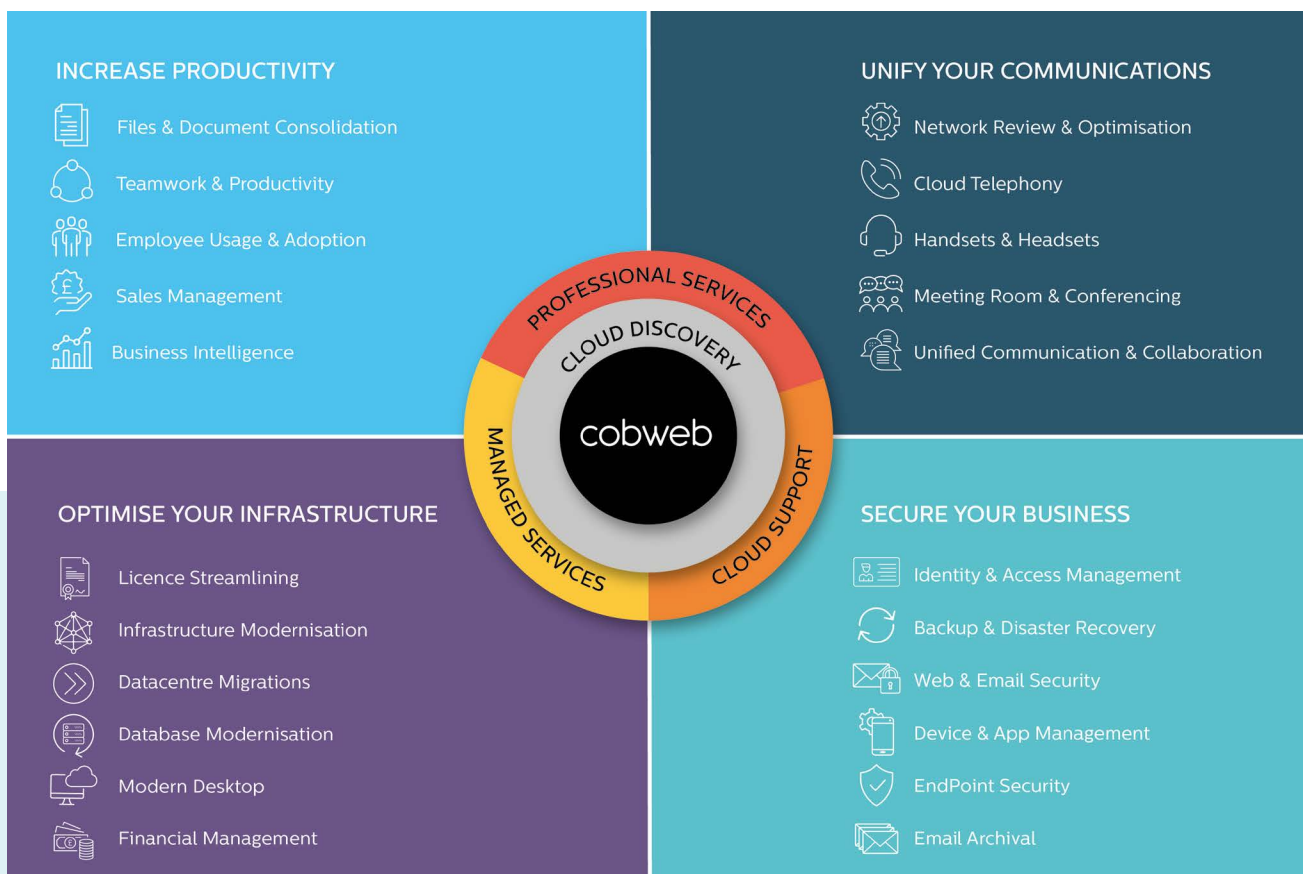
The solutions and services we offer are cloud-based, although many integrate with on-premises services as we know that many businesses in today's digital world will have hybrid solutions.

The power of cloud

With cloud, updates are automatic, simpler and easier to implement and automatic, and with everyone on the same page, accessing the latest version.

And with cloud, you remove the requirement for on-premises infrastructure, eliminating the upfront cost and ongoing overheads for maintenance, while - with so many businesses moving to the cloud - fewer and fewer solutions are released as an on-premises version.

But, of course, you don't have to do everything at once. That's the beauty of cloud - it's a journey, and we can help you map out that journey.





Microsoft 365 – productivity and security

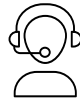
The productivity suite, Microsoft 365, comprises:

Office 365: combining the familiar Office applications – Word, Excel, PowerPoint, Outlook, etc. – and next generation productivity-based services, such as,

Microsoft Teams: bringing together voice calling, chat, content and meetings in one unified communication platform.

Windows 10: the latest Microsoft operating system, for better end-user productivity and greater efficiency.

Enterprise Mobility and Security (EM+S): Microsoft's next generation identity, device and data protection platform, incorporating threat protection and endpoint management.



Cobweb support, professional and managed services

We have never just sold licences, but provide a dedicated service to ensure we address each customer's exact requirements.

Support

Cobweb offers 24*7, UK-based, end-user support in three tiers to underpin our services and solutions delivery, providing licence assignment and reactive support, issue investigation and a troubleshooting service. The three levels of support enable our customers to select the package appropriate to their need.

Professional services

Our professional services are available to support customers with their digital transformation. Through our discovery packages, we help businesses identify where they are on their cloud journey, create a plan to begin/continue their move to the cloud, and provide the expertise to help them with that move.

Managed services

With Cobweb's managed services, you hand over management of your solutions and services to Cobweb's cloud experts, leaving you completely free to focus on your business. We provide a truly proactive support experience, to include remediation of issues as they happen, proactive monitoring, and device management – as well as providing bespoke advice on potential improvements to your environment.



Layered security

In today's world of ever-present cyber threat, security is never far from any boardroom agenda. Cobweb can advise on the right mix of security solutions and services to protect your people, devices, and data – with email security and archiving, identity management, backup and disaster recovery services.



Optimising infrastructure

Optimising your IT infrastructure can be as simple as streamlining existing software licensing, or involve moving a single on-premises server or a full-blown datacentre to the cloud. Cobweb is here to advise.



Taking advantage of the cloud with Cobweb

Cobweb is one of the UK's largest cloud solutions providers, but we have customers of all size - as well as from across industry, and across the country.

We draw on in-depth expertise to help businesses achieve corporate objectives and maintain competitive edge through the deployment of best-of-breed cloud technologies.

Our services portfolio evolves as technology develops, and we're continually updating our offerings to ensure we're meeting business need with the most efficient and effective technology in the marketplace.

It's hard for businesses to keep up with the changes in technology. So that's our job. You have a business to run - you can leave the technology to us.

Let the cloud work for you. Call us now to find out how Cobweb can help your business become more agile, productive and mobile.

UK Office

☎ 0333 009 5941

✉ hello@cobweb.com

🖱 www.cobweb.com

UAE Office

☎ +971-4-427-2420

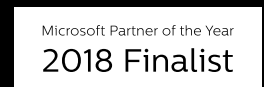
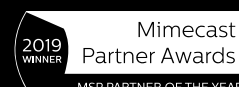
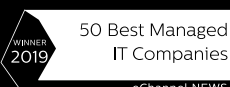
✉ sales.uae@cobweb.com

🖱 www.cobweb.com/ae

About Cobweb

Cobweb is one of Europe's largest cloud solutions providers. Founded in 1996, the company draws on in-depth expertise and decades of experience in what is now known as cloud, empowering organisations of all sizes to grow into flexible, agile businesses through the deployment of best-of-breed cloud technologies.

A member of the Cloud Industry Forum and a Microsoft Gold Certified Partner, Cobweb was the first provider in Europe to deliver Microsoft cloud services through the Microsoft Cloud Solution Provider programme. The company prides itself on innovation and liberating its customers and partners through technology. This is backed up by UK support and advice 24 hours a day, 365 days per year. Based in London and Dubai, with an operations centre on the south coast, Cobweb is a British company with a global outlook.



Acronis



mimecast
Certified Partner

